



# NCRWA LEADERSHIP SUMMIT 2019

August 29th - August 30th, 2019  
Winston- Salem Marriott  
Winston-Salem, NC

*Sponsorship  
Information*



# SPONSORSHIP INFORMATION

## Dear Associate Member:

**T**his August 29th & August 30th marks our 7th annual NCRWA Leadership Summit. This unique event is geared towards top level decision makers of water and wastewater systems, and features dynamic education sessions that will address the most pressing matters facing organizations in the water and wastewater industry today. From today's legislative direction to Human Resource issues, everyone is sure to gain invaluable insight that will improve their knowledge and abilities as leaders. In addition to the educational forums, the event will also provide prime networking opportunities to Sponsoring vendors, including a designated table at the "Business for Breakfast" on Friday morning. The Leadership Summit is a "**closed event**", open only to system leadership and sponsoring vendors. With a limited quantity of available sponsorships, you are guaranteed unprecedented one-on-one face time with these high-level attendees.

### **Sponsorships are available for \$1500 each and include the following:**

- One Sponsor badge registration with a guest ticket
- 6' skirted table for marketing materials
- Designated table at the "Business for Breakfast"
- On-site signage
- Recognition on-site, in event literature, in The Tarheel Pipeline, The Connection (e-newsletter), and the NCRWA Website

Explore Winston-Salem from its most unique vantage point - the redesigned Winston-Salem Marriott in the Twin City Quarter. Visitors cannot get enough of the city's arts district, restaurants, museums, shopping, golf and universities.

Please contact the Winston-Salem Marriott by August 5, 2019 to make your reservations or visit [www.ncrwa.com](http://www.ncrwa.com) to reserve your room on-line.

We look forward to seeing you there!

# SUMMIT AGENDA

## THURSDAY, AUGUST 29

- 11:00am - 1:00pm     **Badge Pick-up & Information Desk Opens**
- 1:00pm - 1:30pm     **Summit Opening**
- 1:30pm - 2:20pm     **Your Contractor Has Gone Bankrupt: What Do You Do?**  
*Donalt Eglinton, Ward & Smith and Lisa Smith-Perri, West Carteret Water Corporation*
- 2:30pm - 3:10pm     **Back By Popular Demand: Round Table Topics**  
*Round Table Topic Session*
- 3:10pm - 3:30pm     **Networking Break**
- 3:30pm - 5:00pm     **Mastering Your Memory**  
*Tyler Enslin, Tyler Enslin International*
- 5:30pm - 7:30pm     **Please join our networking reception featuring Congressman Ted Budd** *(included with registration)*
- 7:30pm                 **Dinner On Your Own**  
*Please enjoy the many affordable local dining venues in downtown Winston-Salem that are located within a short walking distance of the Marriott.*

## FRIDAY, AUGUST 30

- 7:00am - 8:00am     **“Business for Breakfast”, Enjoy breakfast while getting to know our Summit Sponsors. (included with registration)**
- 8:00am - 8:50am     **Energy Management in Water & Wastewater Utilities**  
*Marcus Abernethy, NCRWA Staff*
- 9:00am - 9:40am     **Distressed Systems in Rural North Carolina - What the future holds for these areas**  
*Greg Gaskins, Deputy Treasurer, State & Local Finance Division*
- 9:40am - 10:00am   **Networking Break**
- 10:00am - 12:00pm   **Recruit, Hire and Retain the Right People - What You Need to Know**  
*Donald Thompson, Partner/CEO, Walk West*
- 12:00pm               **Adjournment of Leadership Summit**



**NCRWA  
LEADERSHIP  
SUMMIT**

**Sponsorship  
Form**

**SPONSOR INFORMATION**

**\$1500**

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

**SPONSOR ATTENDEES**

Print names clearly. One complimentary badge and one spouse/guest badge to reception.

	Summit Registration	
1.	<input checked="" type="checkbox"/> Comp	
2.	<input checked="" type="checkbox"/> Comp Spouse/Guest	
3.	<input type="checkbox"/> \$215 Member	<input type="checkbox"/> \$265 Non-Member
4.	<input type="checkbox"/> \$215 Member	<input type="checkbox"/> \$265 Non-Member

Badge Registration Subtotal: \$ \_\_\_\_\_

+ Sponsorship: \$1500  
(+ \$500 for any non-member)

Total: \$ \_\_\_\_\_

**Sponsorship Includes:**

- One Sponsor Badge with one Spouse/Guest badge for reception
- On-site signage
- 6' skirted table
- Designated table at the "Business for Breakfast"
- Recognition on-site, in event literature, the Tarheel Pipeline; The Connection (NCRWA e-newsletter); and on the NCRWA web site.

**PAYMENT INFORMATION**

Payment must accompany form

- Check Enclosed      **Credit Card Payments:**       Visa  
 Master Card       American Express       Discover

Card Number \_\_\_\_\_ Amount to be Charged \_\_\_\_\_

/  
Expiration Date \_\_\_\_\_ Security Code (3 or 4 digit code) \_\_\_\_\_

Print Name as it Appears on Card \_\_\_\_\_

Authorized Signature \_\_\_\_\_ Date \_\_\_\_\_

This is a "closed event". Vendors must be Leadership Summit Sponsors to attend. Space is limited. Head to [www.ncrwa.com](http://www.ncrwa.com) to register online! There are many other ways to register:

**Mail: Leadership Summit**  
P.O. Box 540  
Welcome, NC 27374

**Fax: 336-731-8589**

**Email: [register@ncrwa.com](mailto:register@ncrwa.com)**