



NCRWA LEADERSHIP SUMMIT 2019

**AUGUST 29 - 30, 2019
WINSTON-SALEM MARRIOTT
WINSTON-SALEM, NC**

*Attendee
Information*



SUMMIT AGENDA

THURSDAY, AUGUST 29

- 11:00am - 1:00pm **Badge Pick-up and Information Desk Open**
- 1:00pm - 1:30pm **Summit Opening**
- 1:30pm - 2:20pm **Your Contractor Has Gone Bankrupt: What Do You Do?**
Donalt Eglinton, Ward & Smith and Lisa Smith-Perri, West Carteret Water Corporation
Being able to deliver vital water services to customers consistently, in compliance with all applicable standards, and in the manner promised is a shared goal that is not easily accomplished. Managing a distribution system expansion or improvement project where the contractor defaults and declares bankruptcy challenges every aspect of meeting this goal. Much can be learned from the post mortem examination of a situation where this actually occurred. This presentation will provide this examination.
- 2:30pm - 3:10pm **Back By Popular Demand: Round Table Topics**
Round Table Topic Session
- 3:10pm - 3:30pm **Networking Break**
- 3:30pm - 5:00pm **Mastering Your Memory**
Tyler Enslin, Tyler Enslin International
The human brain possesses an incredible amount of power to store and recall information. Unfortunately most people are never taught how to fully access this ability. In this fun and highly engaging training program you will learn unique and exciting methods to increase your memory skills to extraordinary levels. Most importantly, discover how to use these new skills in daily life. Instantly recalling people's names, giving presentations without notes, and improved mental organization are just a few of the practical benefits from this intriguing program. Tyler delivers the training in energetic fashion with no notes or PowerPoint to encourage maximum audience participation and to impart as much value as possible to all who attend.
- 5:30pm - 7:30pm **Please join us for a networking reception featuring Congressman Ted Budd** *(included with registration)*
- 7:30pm **Dinner On Your Own**
Please enjoy the many affordable local dining venues in downtown Winston-Salem that are located within a short walking distance of the Marriott.

SUMMIT AGENDA

FRIDAY, AUGUST 30

- 7:00am - 8:00am **“Business for Breakfast”** - Enjoy a plated breakfast as you get to know our Summit Sponsors. *(included with registration)*
- 8:00am - 8:50am **Energy Management in Water & Wastewater Utilities**
Marcus Abernethy, NCRWA Staff
Many rural and small systems throughout the country struggle with various issues, which may include aging or inadequate infrastructure, difficulties recruiting or retaining qualified staff, and troubles growing or establishing financial reserves and setting rates that are reflective of operational costs. This training session focuses on activities and methods to help rural and small water and wastewater systems address these and other management level issues.
- 9:00am - 9:40am **Distressed Systems in Rural North Carolina - What the future holds for these areas**
Greg Gaskins, Deputy State Treasurer, State & Local Finance Division
As Secretary of the North Carolina Local Government Commission(LGC) and as a member of the State Water Infrastructure Authority(SWIA), Mr. Gaskins has been very involved for the last four years with the implications of deteriorating economic conditions impacting the ability of public units of government to maintain stable water and sewer systems. The Master Plan of the SWIA Board and the Unit Assistance List of the LGC have their origins in this concern. These factors and the legislative response embodied in pending legislation will be discussed in this session. The LGC and SWIA continue to seek input from all stakeholders on these significant issues. Mr. Gaskins will be asking for input during this session.
- 9:40am - 10:00am **Networking Break**
- 10:00am - 12:00pm **Recruit, Hire & Retain the Right People - What You Need to Know**
Donald Thompson, Partner/CEO Walk West
Often, we as hiring managers confuse buzzwords with value in interviews when the reality is that we need examples of how a candidate’s skills can be applied to your business outcomes and goals. In my 25 year career, I have interviewed hundreds of job candidates in many industries for roles from receptionist to CEO. In my opinion, the most vital set of decisions in any business is the team that you select. To recruit effectively, you must understand how to recognize gaps in experience, identify those who can scale to leadership and evaluate candidates for cultural fit. In this discussion, we will explore how to map candidates’ skills to organizational goals with specificity and understand how to create pressure points in the interview in four categories: problems solved, conflict resolution, time management and communication.
- 12:00pm **Adjournment**



**NCRWA
LEADERSHIP
SUMMIT**

Attendee Registration Form

SYSTEM INFORMATION

This is a "closed event". Vendors must be Leadership Summit Sponsors to attend.

System Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ E-Mail: _____

ATTENDEES

Clearly print names of each attendee exactly as it should appear on the badge.

	Summit Registration	
	Member	Non-Member
1.	<input type="checkbox"/> \$215	<input type="checkbox"/> \$265
2.	<input type="checkbox"/> \$215	<input type="checkbox"/> \$265
3.	<input type="checkbox"/> \$215	<input type="checkbox"/> \$265
4.	<input type="checkbox"/> \$215	<input type="checkbox"/> \$265
Grand Total:		\$

**Space is limited
REGISTER TODAY!**

Register online:
www.ncrwa.com

Fax to: 336.731.8589

Mail to:
NCRWA Leadership
Summit
PO Box 540
Welcome, NC 27374

E-mail to:
register@ncrwa.com

PAYMENT INFORMATION

Payment must accompany form

- Check Enclosed **Credit Card Payments:** Visa
 Master Card American Express Discover

Card Number	Amount to be Charged
/	
Expiration Date	Security Code (3 or 4 digit)
Print Name as it Appears on Card	
Authorized Signature	Date

HOTEL ACCOMMODATIONS

Winston-Salem Marriott: (877) 888-9762 or www.ncrwa.com

Rate: \$134 +tax for standard room

Room block cut off: August 5th, 2019